

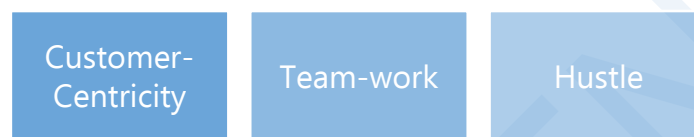
Covalent aims to disrupt the conventional \$800 Bn Specialty Chemicals Industry globally through technology.

In an age of 10-min deliveries, Specialty Chemicals Industry is still marred with age-old problems - delayed deliveries and quality related rejections. We aim to fix these problems.

Covalent is solving for future!

Our Ethos:

We aspire to be the most trusted, customer-centric organization and build a truly global organisation, with three core ethos



What makes us different?

Family comes first!

Yes, we want you hustle with us and grow, with strong support family.

Covalent's Pecking Order for success



from

What's in it for you?



Fast pace

Solve for new problems



Exponential Growth

Today's sales lead, tomorrow's VP, Sales



Build your brand

Develop and market your expertise

Manager/Sr. Manager - Business Development (Exports)

Roles & Responsibilities

- Develop and execute exports business development pipeline - identifying new opportunities, developing client relationships, and generating sales
- Develop and maintain relationship with customers and channel partners
- Represent Covvalent in regional conferences and similar forums

Skills & Experience

At least 5 years of experience in technical commercial sales and business development



Ability to collaborate with Cross Functional teams

At least 3 years of BD experience in the US for any chemical category (pigment preferred)

Ability to work with channel partners and distributors

Good communication (written and oral), leadership and project management skills



Gurgaon; Person will be required to travel



joinus@covvalent.com

Know Us Better

www.covvalent.com



Sandeep Singh



Arush Dhawan